Making the World Safe For Banks

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CERCLA Liability

- Strict, Joint and Retroactive Liability
- Four classes of Liable parties:
 - Past and Current Owners
 - Past and Current Operators
- Defenses
 - Third Party Defense (requires due care)
 - Bona Fide Prospective Purchaser, Contiguous Property Owner, Innocent Landowner
 - all appropriate inquiry
 - Post-acquisition "appropriate care"
 - Secured Creditor Exemption
 - Indicia of ownership without participating in management of facility
 - Foreclose but take commercially reasonable steps to sell property

Other Sources of Liability

Resource Conservation and Recovery Act (RCRA)■ (UST) Secured Creditor Exemption State Superfund and UST Laws Many have secured creditor exemption State Superlien Laws Common Law Disclosure

Leading Sources of Environmental Contamination

- Historic dry cleaners
- Historic gas stations
- Historic manufactured gas plants
- Historic wood treatment
- Former bombing ranges
- Vapor intrusion from off-site sources

Know Your Bank and Loan Disposition

- Traditional Mortgage Lender
- Asset-Based Lender
- Loan Syndication
- Securitization
- Refinance vs. New Loan

Typical Bank Concerns

Credit Risk-

Borrower Ability to Pay Loan
Value of Collateral
Direct Liability

Cleanup costs
Toxic Torts

Reputational Risk

Recent Relevant Regulatory Guidance

- SBA SOP 50-57 [http://www.environmentallaw.net/2013/02/new-sba-sop-50-57-mayestablish-best-environmental-practices-forforeclosures/
- OCC Revised CREL Handbook-[http://www.environmentallaw.net/2013/09/more-prominent-role-forenvironmental-risk-management-in-revised-occhandbook/

Lender Environmental Risk Management Program

Pre-Loan

- ESA Scope of work
- List of acceptable consultants
- Identify transactions requiring Phase I ESAs
- Reliance Language and Consultant Insurance
- Review Process of ESAs
- Commitment Letters

Risk Management Cont'd

- When is Phase II required
- Approval Process for Environmentally-Impaired Loans
- Escrows and Insurance
- Communication With Borrower
- Standard Loan Covenants and Indemnity

Risk Management Cont'd

Loan Administration Periodic Monitoring Permissible Oversight Disclosure for Securitization and Syndications Workouts and Foreclosure Heightened risk Reevaluate Environmental Issues Review Federal and State Requirements Security and Auctions

Bank SOW

ASTM
Non-ASTM Items
Acceptable Consultants
Reliance Language

Non-ASTM Issues

Asbestos **LIW** LBP Disclosure Heating Oil Tanks Septic Fields/Dry Wells Mold

Loan Documentation

- Loan Covenants to Perform Cleanup
- Loan Guaranty
- Loan Indemnity
 - Free-standing
 - Survive Loan Payout

Other Risk Minimization Tools

- Regulatory Approval
 - NFA, VCA or PPA
 - Extend to lender and successors
 - Confirms landowner defenses
 - Contribution Protection
 - Release of Lien
 - On-going Obligations
 - Serves basis for cost estimate
- Know State Lender Liability Requirements
- Remedial Action Plan (RAP)
 - Quantifies Cleanup Costs
 - Shows Site Fully Characterized

Risk Minimization Tools, cont.

- Escrow or Holdback
- Brownfield Programs
- UST and Dry Cleaner Funds
 - eligibility
 - Covered costs (cleanup, PD,TP)
 - deductible
 - assignment of rights
- Indemnity
- Insurance
- Guaranteed Remediation Programs

Elements of Indemnity

- Address pre-existing known and unknown contamination
- On-Site and Off-site generator liability
- Current and former owned or operated locations
- Predecessors, former subsidiaries or business units
- Bodily Injury and Property Damage

Insurance

Secured Creditor InsurancePLL or Cost Cap Insurance

Branch Office

White Swan Cleaner Superfund Site (BOA)

In the Matter of Hamburg Mills Creek. Superfund Site, Docket No. CERC-03-2013-004[

http://www.environmental-

law.net/2012/10/pa-bank-agrees-to-reimburseepa-for-removal-costs-at-owned-property];

Auction/Sale Disclosure Cases

Rhima v JPMorgan Chase Bank, [http://www.environmental-law.net/2012/06/banknot-liable-for-failing-to-disclose-environmental-issuesat-foreclosure-sale]

Lusk v First Century Bank, [<u>http://www.environmental-law.net/2012/05/bank-</u> not-liable-for-auction-sale-of-contaminated-property]

Auction/Sale Cases Disclosure Cont'd

Ritschel v. Spencer Savings Bank, SLA, [http://www.environmentallaw.net/2011/10/state-appeals-court-affirmsdamage-award-against-bank-for-sale-ofcontaminated-property] [sale of former branch office property]

In re Southbridge Savings Bank, [(http://lschnapf.blogspot.com/2011_06_01_ar chive.html] [disclosure of oil tank spill]

Foreclosure on Contaminated Property

- Forest Park National Bank & Trust v Ditchfield, [<u>http://www.environmental-</u> <u>law.net/2012/07/foreclosing-lender-rcra-action-may-</u> <u>proceed</u>]
- Buckbee-Mears Co. Superfund Site, [http://www.environmental-law.net/2012/09/bankenters-into-settlement-with-epa-for-contaminated-nysite
- In matter of Rehrig-United International Site-[http://www.environmental-law.net/2013/02/bankagrees-to-reimburse-epa-for-post-foreclosure-removalaction-costs/]

Foreclosure Cont'd

In the Matter of Ultimate Industries Site, (f/k/a State of Obio v Estate of Roberts] http://www.environmentallaw.net/2012/10/ohio-bank-to-partiallyreimburse-epa-for-removal-costs-related-to-<u>defunct-borrower-facility</u> In re Marble Cliffs Crossing-[http://www.environmentallaw.net/2013/05/methane-gas-an-apartmentcomplex-and-a-bankruptcy-filing/

Trustee Properties

In the Matter of Browning Lumber-[http://www.environmentallaw.net/2012/09/trustee-bank-agrees-toremoval-action-settlement-with-epa/]

Bank Subsidiary

Tennessee v. Roane Holdings Ltd., 2011 U.S. Dist. LEXIS 143703 (E.D.TN 12/14/11) [<u>http://www.environmental-</u> <u>law.net/2012/03/acquisitions-bring-cercla-liability-to-</u> <u>banking-conglomerate</u>]

 Morgan Stanley Services Corp. v NJDEP, 2011 N.J.Super. Unpub. LEXIS 182 (App. Div. 1/26/11)[http://lschnapf.blogspot.com/2011/02/courtreverses-revocation-of-nfa-letter.html]

Miscellaneous

- Alfieri v. Bertorelli, 2011 Mich. App. LEXIS 1796 (Mich.Ct. App. 10/18/11) [<u>http://www.environmental-law.net/2011/11/state-court-reduces-damages-of-condo-purchaser-because-it-failed-to-conduct-environmental-investigation/</u>] [condo financing]
- Casale v Segal & Morel, 2011 N.J. Super. Unpub. LEXIS 1228 (App. Div. 5/12/11) [defective radon system]
- Ridge Seneca Plaza v BP Products, et al, 2011 U.S. Dist. LEXIS 47288 (W.D.N.Y. 5/2/11) [http://www.environmental-law.net/2011/10/ny-case-illustrateswhy-borrowers-should-not-simply-rely-on-lender-approval-ofphase-1][reliance on prior phase 1]